

 WizyVision

INSTANT COLLECTION OF FRONTLINE DATA

USING AI, IMAGES AND VOICE

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● INTRODUCTION

Efficient collection of field data stands as a pivotal element of success

In today's fast-paced business landscape, efficient field data collection is a cornerstone of success. The transition from traditional methods to digitized data collection not only enhances operational efficiency but also empowers organizations to make real-time, data-driven decisions.

Within this proposal, we will explore the profound advantages of adopting WizyVision for your field operations. We firmly believe that the convergence of your organization's visionary outlook and WizyVision's expertise is the key to achieving unparalleled success in the digitalization journey. Together, we can navigate the challenges and seize the abundant opportunities that await.





Wizy is a leading provider of Digital SaaS (Software as a Service) solutions that empower frontline workers to excel in their roles while simplifying operations for organizations. Established in 2016, our company has its headquarters in the vibrant city of Paris, France, and is driven by a passionate team of 30 professionals. With a global presence, we have dedicated technical teams located in Angers, France, and Manila, Philippines.

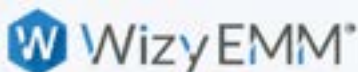
Our Global Reach

Wizy has made remarkable strides since its inception and proudly serves over 250 customers across 30 countries spanning five continents. Our commitment to delivering innovative and user-centric solutions has earned us a strong and diverse customer base, making us a trusted partner for businesses worldwide.

Founder-Owned and Driven

Our company remains founder-owned, ensuring that our core values and dedication to excellence continue to guide our journey. This dedication to our vision is a testament to our unwavering commitment to driving meaningful change in the world of frontline work.

Our Flagship Products:



Android device management
for Frontline work



Connect Frontline Operations
to the Office

● OUR MISSION

Our commitment extends beyond providing innovative software solutions.

We are dedicated to empowering organizations to excel in their field operations, reduce manual processes, enhance data accuracy, and optimize their workforce. We understand that the frontline workforce is the backbone of many organizations, and our mission is to make their work more efficient and rewarding.



● THE CHALLENGES

Navigating the Digitalization Challenges in Field Operations

The journey toward digitalization brings with it a set of challenges that organizations must navigate to realize the full potential of their operations. This page delves into the hurdles that often accompany the digitization of field data collection and how WizzyVision stands as a solution.

01 Lack of Tailor-Fit Solutions for Varying Field Operational Needs

One of the foremost challenges in the digitalization of field data collection lies in the diversity of operational needs across different sectors of the industry. Off-the-shelf solutions often fall short in addressing these unique requirements, leaving organizations struggling to adapt.

02 Difficulty in Training and Empowering Frontline Operators

Frontline operators are the lifeblood of field operations. However, ensuring that these operators can seamlessly transition to digital data collection methods presents a considerable challenge. Training, user adoption, and empowerment are key focal points.

03 Concerns About Data Security and Compliance

As data becomes more integral to operations, concerns regarding data security and regulatory compliance come to the forefront. Ensuring the confidentiality, integrity, and availability of data is a top priority.

04 Integration with Existing Systems

Integrating new digital solutions with existing systems can be a significant challenge.

● SOLUTION

Tailored Precision:  customizes data collection solutions to precisely fit your organization's diverse operational needs.

01 Unlock Tailor-Fit Solutions

WizyVision's **no-code app builder** empowers organizations to create bespoke solutions that precisely fit varying operational demands. Our platform adapts as your needs evolve, ensuring operational agility.

02 Empowerment of Frontline Operators

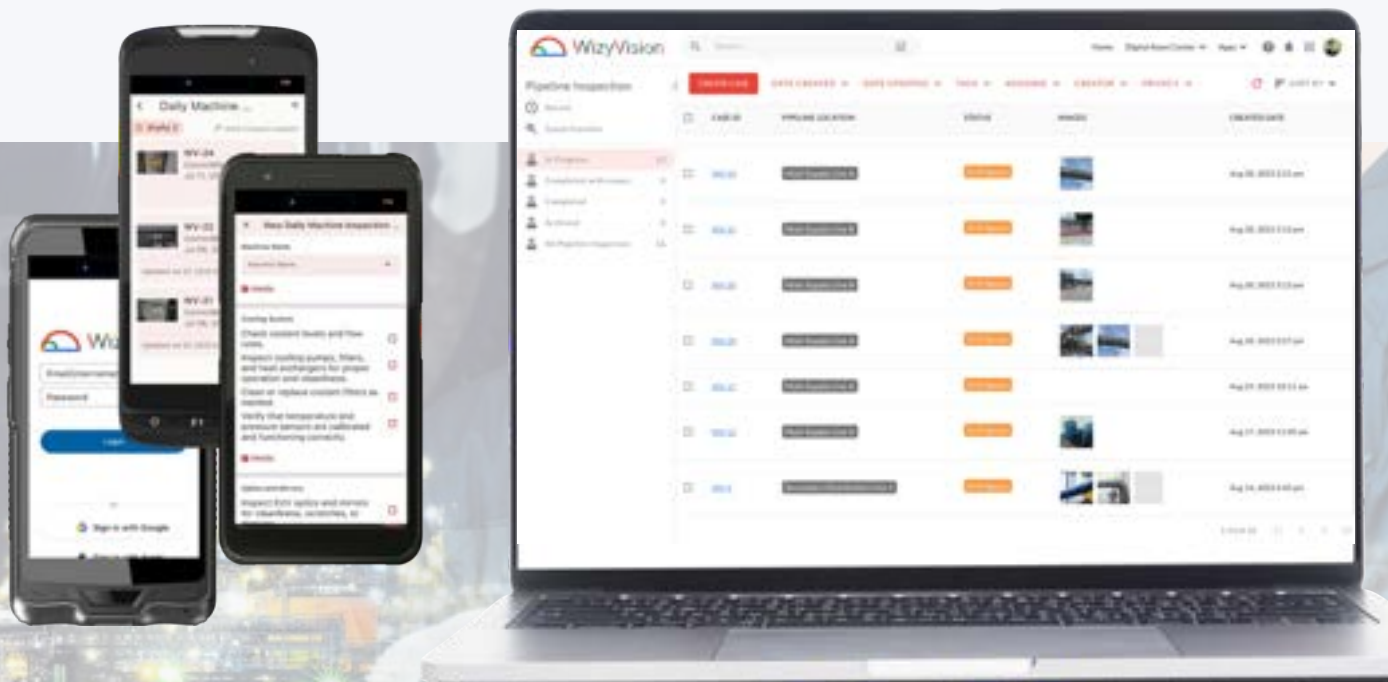
WizyVision's **AI-powered vision scanners** simplify the data collection process for frontline operators. By utilizing visual data capture, operators are guided through the collection process with intuitive prompts. The simplicity of scanning combined with the power of AI reduces the learning curve, empowers operators, and accelerates the transition to digital methods.

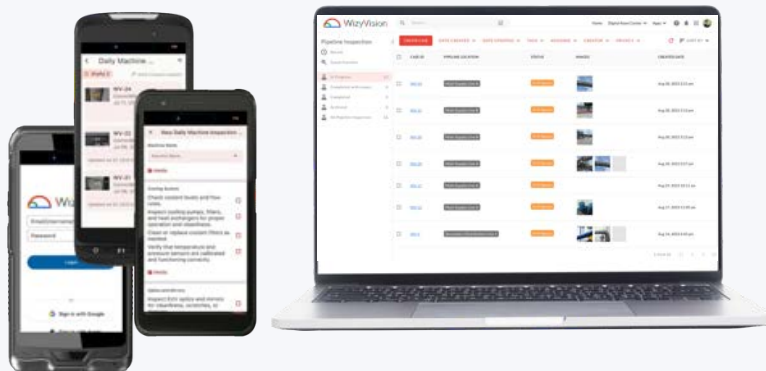
03 Ensure Data Security and Compliance

WizyVision addresses these concerns through its **Digital Asset Center (DAC)** and **Access Control List (ACL) system**. DAC offers a centralized repository for secure data storage, ensuring data integrity and accessibility. The ACL system provides granular control over who can access, modify, or view data, ensuring compliance with data privacy and security regulations.

04 Synergize with Existing Systems

WizyVision seamlessly integrates with existing systems, optimizing synergy among systems for enhanced efficiency.



● BENEFITS**One App for all Workflow**

WizyVision's Super App consolidates all applications built within the platform into one mobile app, simplifying deployment and management.

AI-Powered Vision Scanners

Enable intuitive, image-centric workflows, making data capture easier and more accessible for frontline workers.

Access Control

Utilize WizzyVision's ACL System to manage user roles and permissions, providing precise control over access rights and enhancing security.

No-Code App Builder

Design and deploy tailored applications to meet your unique operational needs, without coding knowledge.

Digital Asset Center

Central repository for manageable access rights, ensuring secure storage and control of data.

Powerful Search Engine

Quickly locate and access the information you need with WizzyVision's robust search capabilities

● BENEFITS

Why Choose WizzyVision

When you partner with WizzyVision, you're not just adopting a cutting-edge solution; you're embracing a transformative approach to digitization. Our platform offers a myriad of benefits that will empower your organization to overcome the challenges of digitization and supercharge your operational efficiency

- 01** **Tailor-Fit Solutions for Varied Operational Needs**
No-Code App Builder: WizzyVision's no-code app builder empowers your teams to create custom applications tailored to your unique operational needs. Whether it's inventory tracking, anomaly reporting, or any other workflow, you can design apps that fit like a glove.
- 02** **Effortless Training and Empowerment of Frontline Operators**
AI-Powered Vision Scanners: WizzyVision's AI-powered vision scanners simplify data capture for frontline operators. With intuitive scanning capabilities, even those with minimal technical training can effortlessly collect, document, and manage data, reducing the learning curve and increasing workforce productivity.
- 03** **Robust Data Security and Compliance**
Digital Asset Center (DAC): WizzyVision's Digital Asset Center offers a secure repository for your digital assets, ensuring data integrity and accessibility. Advanced **Access Control Lists (ACLs)** provide granular control over who can access and modify data, ensuring compliance with data security regulations.
- 04** **Seamless Synergy with Existing Systems**
Integration Flexibility: WizzyVision seamlessly integrates with your existing systems through RESTful APIs, webhooks, Android app integration, and lookup behavior in fields. This integration flexibility ensures that your current digital ecosystem remains uninterrupted, allowing for a smooth transition to a more efficient, image-centric workflow.
- 05** **Rapid Deployment and Scalability**
Quick Implementation: WizzyVision's intuitive interface and no-code app builder enable rapid app development, reducing deployment timelines significantly. Get your digitization efforts up and running in a matter of days, not months.
- 06** **Enhanced Decision-Making with Rich Data**
Image-centric data collection: WizzyVision enables rich data capture, including images and visual documentation. This comprehensive dataset provides valuable insights for data-driven decision-making and problem-solving.
- 07** **Streamlined Workflows and Accountability**
Visual Workflow: Streamline data collection with WizzyVision's Visual Workflow feature, ensuring structured, guided, and standardized data entry. Users follow step-by-step workflows, enhancing accountability and data consistency.

● CASE STUDY - CHRONOPOST



Chronopost

Delivery tour check-list and equipment inventory

Chronopost is the #1 Parcel delivery company in France, and a Business Unit of Geopost, a 15 Bn€ company delivering a total of 2.1Bn parcels worldwide each year.

A growing business of Chronopost is the delivery of medics, vaccines and fresh food. In this activity, compliance requires that deliveries are performed under controlled temperatures at all times.

To do so, Chronopost wanted to

- Provide a checklist for drivers to check and prove temperatures and equipment condition before starting their delivery tour,
- Enhance the reliability of equipment inventory, especially to ensure proper pairing of IoT temperature probes with the Coldtainer (mobile freezer) where they are located.

Challenges:

Chronopost's IT teams tried several solutions, including developing their own apps, but failed to deliver the ease of use required by Frontline workers. The requirements from the Operations teams were:

- **For drivers checklist:** seamlessly integrate the checklist with their existing Delivery management mobile app; provide a "versatile" solution, very easy to parameterize so that evolutions and adjustments could be done and deployed instantly without IT;
- **For equipment inventory:** for each Coldtainer, inventory 5 unique IDs in less than 1 minute (Coldtainer, 2 IoT probes and 2 hubs), with full reliability of data, without user training.



● CASE STUDY - CHRONOPOST

Solution:

WizyVision supported Chronopost in the set-up of the solution.

- WizyVision's no-code App builder allowed the Operations team to perform multiple on-site tests until the optimal sequence of steps was defined for each process. Parameterization required only a few hours of work, helping teams to focus on process optimization;
- To inventory equipment quickly with full data reliability, WizyVision's Visual Workflow was set up with custom Text scanners, barcode and QR scanners to scan IDs instantly, even under poor light conditions, or when labels are damaged;
- WizyVision's team improved the platform to allow seamless integration with Chronopost's Delivery management app
- All collected data are exported to Chronopost's Looker Studio via Google BigQuery. Thus each team can collect inventory data and follow-up checklist fulfillment metrics.

Implementation Process:

The process followed the standard WizyVision procedure:

- Build a custom App based on customer requirements,
- Perform on-site tests with pilot users,
- Adjust the sequence, data capture capabilities, user guidance,
- No technical deployment required, except in Chronopost's Delivery management mobile app that "calls" WizyVision for the checklist.

Results:

- Apps deployed within a few weeks, without the need for a pilot phase since "pilots" could perform on-site tests with WizyVision in real conditions;
- Solution adopted by users without the need for a training. As a Depot manager acknowledged after testing the Equipment inventory app, the sequence of steps in WizyVision is "idiot-proof"
- No additional project, training or IT costs.

Benefits:

Chronopost managed to enhance traceability and compliance by deploying 2 different apps under the same platform, within a few weeks. WizyVision brought agility, ease of use and "versatility" without mobilizing IT resources or Operations teams, as a traditional IT project would have. It also helped optimize the use of Coldtainers assets, since the inventory allowed more preventive maintenance.

Key Take aways:

- An "idiot-proof" solution, so easy to use that no training is required
- A unique App creation environment that allows focusing on the optimal process in real-time with Frontline workers
- A platform where multiple new use cases can easily be built and instantly deployed

● CASE STUDY - BERGERAT MONNOYEUR



Since 1929, **Bergerat Monnoyeur (BM)** is the main dealer of Caterpillar machines and equipment in France, and offers a nationwide presence with 1,000 technicians in 40 workshops. In 2022, the company was awarded the *Best Managed Company* label. It is a business line of Monnoyeur, a family-owned group operating in 23 countries with a global turnover of 2.6Bn€.

After a first success with the Purchasing department, where WizyVision allowed to inventory 25,000 Work clothes, the Supply Chain team came to us for Equipment and machine inventories.

Challenges:

For proper Asset valuation on year-end closing, BM performs every year an inventory of all Machines and Equipments. On average, it requires 1.5 man-days in each of the 40 workshops, plus 30 man-days to the HQ Supply Chain team for datacleaning and data reconciliation.

The Supply Chain team wanted to deploy within a few weeks a solution allowing to save time, collect accurate data, and secure Asset valuation.



Solution:

WizyVision set up a one-hour workshop with the Supply Chain team, followed by an on-site test. After 2 iterations (one for Equipment, the other for Machines), the solution was validated and deployed.

The Supply Chain team exported data from the ERP, and WizyVision imported it in the mobile app, so that Frontline teams could essentially check available data.

● CASE STUDY - BERGERAT MONNOYEUR

Results:

The inventory was made available to all 40 workshops within 1 month as requested.

On inventory day, Frontline teams mainly updated available data with photos of the asset, and for the 1st time they allocated a unique barcode to each equipment.

The Supply Chain team collected the updated data as soon as the inventory was over, and could focus on data reconciliation with the ERP.

Benefits:

15% of assets, that were not yet available in the ERP, were easily recorded with WizyVision.

The company saved **50%** of the inventory workload:

- **-33%** in all 40 workshops - 1 man-day instead of 1.5 before
- **-66%** in HQ - 10 man-days instead of 30 before.

In one inventory, ROI is way over **300%**.

It is now planned to switch to a WizyVision-based rolling inventory by managing ins and outs of stock.

Key Takeaways:

- WizyVision helped Bergerat Monnoyeur meet their expectations within a month
- BM managed to obtain the most accurate asset valuation ever
- BM saved 50% of the workload allocated to this time-consuming task.

● CASE STUDY - SCHIEVER



Schiever Supplier delivery anomalies

Schiever is a family-owned Retail company based in France and operating also in Poland, Tajikistan and Uzbekistan. In 2022, the company had 7,000 employees, 199 branded stores and supplied 250 independent convenience stores.

Schiever leverages WizyVision for multiple use cases in stores (traceability, maintenance, anomaly reports etc.), and deployed in 2 months an app dedicated to reporting Supplier delivery anomalies.



Report supplier delivery anomalies with easy scanning on paper documents

Challenges:

It is vital for Retail companies to be delivered by their suppliers on time, with the expected quantities. When a supplier delivery is late or not compliant with the order, a compensation is due. Schiever's challenge was to prove a late or non-conform delivery in an environment where most deliveries are not managed through EDI. The key success factor was the speed and ease of use for Schiever Frontline workers, to make sure all anomalies were reported.

Solution:

With the Visual Workflow, users from Schiever warehouses can scan Delivery references on the paper delivery form, take pictures with geolocation and timestamp. In seconds, all the data required to prove the non-conformity of the delivery is collected and is made available to the supplier thanks to an integration with their Supplier portal.

● CASE STUDY - SCHIEVER

Results:

The solution was built, tested and deployed within 8 weeks.

Users in Schiever warehouses can collect data almost instantly, without training, so they easily adopted the solution.

Thanks to scanned data, photos and timestamps, anomaly reports can no longer be challenged by suppliers.

Benefits:

With several thousands of anomaly reported in a few months, Schiever managed to increase the rate of paid compensations and collected lots of data on supplier performance.

The solution is helping Schiever in its Supply Chain Excellence plan, leading all suppliers to improve drive their performance and punctuality.

Key Takeaways:

- With WizzyVision, Schiever deployed a successful solution to report supplier delivery anomalies
- Thanks to pictures and scanned data, there is no room suppliers can not challenge or contest Schiever complains
- With data-driven performance, Schiever successfully roll-out its Excellence plan.

● SOLUTION



NEXT STEPS

As we embark on this transformative journey together, it's essential to outline the path forward. This section provides a roadmap that guides us from the initial engagement to the realization of your field data collection goals. These steps are designed to ensure a seamless and effective collaboration between our teams. They include:

01

WORKSHOP

Our team collaborates with your organization's stakeholders to gain a deeper understanding of your unique field data collection needs. This workshop will help us identify specific use cases, workflow requirements, and integration points.

02

POC

We will prepare a demo account tailored to your needs. This environment will be tested in a real-world setting, allowing you to evaluate its performance, functionality, and alignment with your field data collection goals.

03

SALES OFFER

After the successful completion of the PoC phase and alignment on the solution's effectiveness, we will present you with a comprehensive Sales Offer.



Let's Get Work Together

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